

# Tett Centre for Creativity and Learning 2018 Report to the City of Kingston

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Abbreviations Used in this Report The Tett Centre's Strategic Objectives Executive Summary OPERATIONS Services and Activities Staffing and Volunteers	2
Executive Summary  OPERATIONS  Services and Activities	
OPERATIONS Services and Activities	3
Services and Activities	4
	5
Staffing and Volunteers	5
Claiming and Volumeono	5
Rental Statistics 2018	5
The Juniper Café	7
Facility Improvements	7
Governance	8
ACTIVATION	8
Engagement and Participation	8
Tett Tuesday Open Studio	S
PA Day Programming	10
Community Impact	10
Public Attendance	10
Participation Numbers 2018	11
User Feedback: We listened!	11
Tett Programming Overview, by Season	12
Tenant Statistics for 2018	13
Social Media	15
SUSTAINABILITY	15
2018 Financial Summary	16
Statement of Cash Flows	17
Financial Support from Government	17
Forward Guidance	18
Contact Information	18
Who's at The Tett?	19

## **Abbreviations Used in this Report**

TCCL = Tett Centre for Creativity and Learning

JM = The Joe Chithalen Memorial Musical Instrument Lending Library

KAC = Kingston Arts Council

KHWS = The Kingston Handloom Weavers and Spinners

KLMC = Kingston Lapidary and Mineral Club

KPG = The Kingston Potters' Guild

KSD = Kingston School of Dance

MF = Modern Fuel Artist-Run Centre

TK = Theatre Kingston

## The Tett Centre's Strategic Objectives

- ✓ To OPERATE a historical building as a vibrant arts centre
- ✓ To ACTIVATE a welcoming arts hub by supporting artists, engaging the community
  with arts programming, and providing unique rental spaces
- ✓ To SUSTAIN operations with effective personnel (including Board of Directors, staff, and volunteers), leveraging resources, and nurturing relationships with all stakeholders



The Tett Centre for Creativity and Learning is an independent, charitable arts organization that operates an historic, City-owned building as a dynamic arts hub. We create and coordinate accessible programming and events for all levels of experience and abilities.

The J.K. Tett Centre is home to nine resident arts organizations, eight individual artist studios, four multi-purpose rental spaces, and a beautiful waterfront café.

#### VISION

We connect people and communities through the arts.

#### **MISSION**

We strive to be a welcoming destination where artists, arts organizations, and the community come together to explore, create, and be inspired.



## **Executive Summary**

The 4th year of operations at the Tett Centre was successful, with about **27,000 visitors** for Tett-led programming, tours, rentals, and partnership events alone: an 8% year-over-year increase. Cumulatively, the eight resident arts organizations at the Tett reported additional community engagement of **55,000 persons**, for classes, workshops, sales etc, reaching a spectrum of ages, experience levels, and artistic interests. Together with data provided by the operators of the Juniper Café, we estimate that foot traffic to the building may have reached a total of **120,000 visitors**.

Arts programming highlights in 2018 included the ever-popular Kids Creativity Club on Saturday mornings, our Creativity Series of workshops, Family Day and Culture Days open house events, summer tours in partnership with the Isabel Bader Centre for Performing Arts, and our unique PA Day programming.

The TCCL overcame two significant challenges in 2018: the implementation of more than 20 recommendations that arose from a city-commissioned review of our governance practices by KPMG, and an unexpected need to find new Café operators, which was successfully completed in Q2/2019.

Financially, the year was sound. The TCCL achieved revenues from all sources of \$431,132 which yielded an operating surplus of \$29,967 above total expenditures of \$401,165. We are proud that the fraction of room rentals which received arts-focused or not-for-profit discounts rose to 71% from 51% in 2017.

By year-end, net assets were \$212,756, a 16.4% increase from the previous year, including \$23,776 in capital reserve. An operating stabilization reserve will be set up in 2019 to assure future fiscal stability for the TCCL and our subtenant arts organizations

#### **OPERATIONS**

#### **Services and Activities**

Services at the Tett Centre, provided by staff and volunteers, are aimed at:

- Supporting the internal arts organizations by providing a collaborative arts hub
- Welcoming the public to the facility and informing of its operations Activities that support our mandate as an arts centre for the community include:
- Programming and Workshops: for all ages, designed and run by the TCCL or offered in partnership with renters or artistic collaborators.
- Events: multi-faceted arts-oriented events, open to the public and typically buildingwide or centered in the Malting Tower
- Rentals of spaces and equipment including: tenant suites, Creativity Studios, the Juniper Café, the Malting Tower, the Rehearsal Hall and the Activity Room/Gallery

## **Staffing and Volunteers**

Many people contributed in 2018 to the on-going operations of the TCCL (a charitable, not-for-profit corporation), including:

- Full-time Staff:
  - Nadine Baker, Facility Manager (since Dec. 2015)
  - Jill Banting, Community Engagement Coordinator (Jan. to April 2018)
  - Danielle Folkerts, Marketing and Programming Coordinator (2018)
- A volunteer Board of Directors
- Creativity Studio Artists who provide hours of artistic instruction and open studio time to help activate our arts centre
- 1 part-time Rentals Assistant/Arts Administrator: Leslie O'Sullivan (Sept. to Dec. 2018)
- 1 KEYS-supported part-time Facility Assistant: Matthew Withers (Aug.to Dec. 2018)
- 1 grant-supported summer student: Maya Meyerman (May to Aug. 2018)
- 5 Volunteer Counsellors for Arts at the Tett Summer Program
- 1 Tech and Facility Assistant to support rentals and programming
- Tett Teaching Artist Roster Instructors
- 1 intern from the Queen's Faculty of Education (April 2018)
- 1 intern from the MITACS, Canada's premiere research internship program (Sept. to Dec. 2018)
- Numerous volunteers for building-wide events, tours, and programming

"The Tett is an absolute hive of art and community. Great place, beautiful location."

"I love it! My daughter and I go to the creativity program and have the best family time."

"Excellent place to visit to learn new things!"

#### **Rental Statistics 2018**

Four rental spaces at the Tett Centre were rented on 199 separate occasions in 2018 to organizations, corporations and individuals. This revenue source is significant for us as it enables our organization to continue to provide accessible arts-focused programming for the community. The addition of a dividing wall to separate the Activity Room and Tett Gallery (completed in January 2018) enabled our organization to rent the Activity



Room 44 more times than last year.

The table below shows the number of rentals separated by type of rental. The type of rental determines the base rental rate. The Tett Centre offers a considerable discount (25%) to rental clients who meet our eligibility requirements.

	Malting Tower				Rehe Ha		Activity Room		Te Gall		Total Rentals	
	2018	2017	2018	2017	<b>2018</b> 2017		2018	2017	<b>2018</b> 2017			
AF & NFP	19	26	48	23	56	13	18	15	141	77		
Regular	32	38	18	26	7	6	1	3	58	73		
TOTAL	51	64	66	49	63	19	19	18	199	150		

AF= arts-focused: workshops, performances, presentations

NFP= not-for-profit organizations

Regular= weddings, memorials, corporate meetings, conferences

The number of arts-focused and not-for-profit rentals accounted for 71% percent of our total rentals in 2018, in comparison to 51% in 2017. The Tett Centre is proud to report this increase as it is a clear reflection that we are meeting our mandate to provide affordable spaces for community programming.

Base room-rental revenue was \$50,269 and the Tett Centre derived an additional \$14,658 in revenue from furniture rental and administration fees.

The Ballytobin Foundation supported two arts organizations in 2018 by funding their rentals at the Tett Centre: the Organization of Kingston Women Artists, and the Kingston Fibre Artists.

"There is always something happening and the café is wonderful!"

"Beautiful location, great café, lovely artists' studios – this is an ode creativity and art."

## The Juniper Café

The Juniper Café continued to be a hotspot as a meaningful gathering place offering fantastic fare for the Tett Community, students, tourists, local residents, and neighbours. In the fall of 2018, a search for a new café operator began with the aim of a seamless transition to new ownership in early 2019.



# **Facility Improvements**

The TCCL is grateful to the City of Kingston (as building owner and Master Landloard) for continuing to make significant improvements the building in 2018:

- A dividing wall to separate the Activity Room and Tett Gallery was completed, allowing the Tett the flexibility to rent two spaces simultaneously or as one large space.
- Truncated domes on yellow pads were installed at door entrances to improve our accessibility standards for the visually impaired
- Air-conditioning equipment was upgraded in our waterfront café to improve air-flow.
- Curbs around the building were painted yellow as a safety precaution for visitors and vehicles.

"A wonderful resource for the Kingston arts community."

"An accessible, eclectic creative hub. Family Friendly."

"Gorgeous architecture!"

#### Governance

In April 2018, KPMG delivered a city-commissioned review of TCCL governance. The report provided 24 recommendations for improvement, the most significant of which entailed a change in board composition to phase out the eight TCCL directors who are nominated by subtenant arts organizations. Substantial revision of the TCCL bylaws are in progress to accomplish this end, as well as to address omissions and outdated aspects of the previous bylaws. Over 90% of the KPMG recommendations are now fully or partially accomplished.

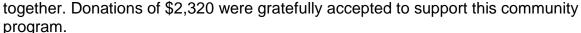
#### **ACTIVATION**

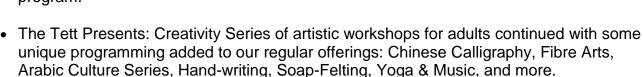
#### **Engagement and Participation**

The TCCL recorded approximately 27,000 visitors in 2018, for Tett-created programming from our organization and our resident arts organizations, including participants in Tett-led and partnership events, arts programs and workshops, plus individuals that attended activities in spaces rented to outside clients. We estimate a total number of 120,000 visitors to our arts centre in 2018.

2018 Tett programming highlights include:

 The Kids Creativity Club, a very popular Saturday morning program which runs from September to May each year, is an opportunity for families to get creative together. Donations of \$2,320 were gratef





"Everything awesome under one roof!"

"We can't thank the Tett Centre enough for all of the help with our event. The space was amazing and the staff help was outstanding. Thank you!"

- Summer Tours in July and August, in partnership with the Isabel Bader Centre, were led
  by our enthusiastic summer student. These free tours were an opportunity to introduce
  visiting tourists to our beautiful building and talented resident artists. Inside the Tett, tourgoers see rental spaces that are not typically open to the public and get a first-hand look
  at the creative process of art making. Two organizations were featured during each tour
  plus the open Creativity Studios.
- Our annual building-wide open houses continue to attract visitors both new and familiar
  with the Tett. Many of our resident arts organizations and Creativity Studio Artists
  welcome visitors into their spaces for accessible hands-on arts experiences at these
  events.

Attendance was approximately 2600 visitors for our annual Ontario Culture Days' celebration and Tett Family Day combined, including many community members who had not visited the Tett Centre for Creativity and Learning before.

## **Tett Tuesday Open Studio**

The Tett Tuesday program was launched by Danielle Folkerts, Marketing and Programming Coordinator, in April 2018. Tett Tuesday Open Studio is an opportunity to carve out time for monthly art-making. It is a place to gather and work alongside aspiring, emerging, and professional artists and crafters in the Kingston community. Each month participants bring their own project and art materials and enjoy



a relaxed and casual atmosphere to create and connect. This free event, for participants aged 18+, is hosted in various spaces around the Tett Centre, and has 20-35 registrations each month.

At each Tett Tuesday Open Studio, participants can expect to meet a social, thriving, and like-minded community, who enjoy free demonstrations, skill sharing, and open conversations. Participants take advantage of full access to our studio spaces, and work on a wide variety of projects, including: felting, embroidery, acrylic, watercolour, photography, oil painting, knitting, collage, drawing, rug hooking, book binding, writing, digital art, illustration, printmaking and more! Tett Tuesday is a fantastic opportunity to try new mediums, ask for feedback, trial techniques, and find new inspiration.

In December 2018 we hosted out first Tett Tuesday Exhibition & Sale. It was a phenomenal success. For the majority of emerging artists, it was their first-time framing, hanging or showing their artwork anywhere. Artists learned how to price, arrange, hang, and promote a collaborative gallery show. With positive feedback from both the artists and the community, we are thrilled to present a spring show at the end of June 2019.

#### **PA Day Programming**

The Tett Centre was proud to offer a dynamic multimedia arts program, students had the opportunity to work alongside local artists and performers, enjoy a behind-the-scenes tour of the Tett Centre, and explore two unique creative disciplines each day. Participants experienced a full day of immersive and collaborative art-making, in a positive and encouraging environment, with access to a variety of materials and artistic resources.



We welcomed 124 participants and engaged 11 different professional artists for instruction.

## **Community Impact**

#### **Public Attendance**

Every NFP arts organization at the J.K. Tett Centre made a commitment to the City of Kingston to promote public participation in the arts. In 2018, each organization exceeded expectations for new members, participants, and visitors.

Cumulatively, the eight Tett Centre resident arts organizations reported community engagement of at least 55,000 persons, representing a broad spectrum of ages and artistic interests.

Together with the 27,000 Tett visitors for Tett-led tours, programs and workshops, rentals and partnership events (see below) and with tens of thousands of business transactions at the cafe, we estimate that total public attendance may have exceeded 120,000 in 2018.

"Just another wonderful time at the Tett Centre. All things art there. Everybody should just go for a walk through the building to see what is offered. We look forward to our next visit."

"I took a silversmithing course here, but there is also pottery and weaving and all sorts of amazing things."

# **Participation Numbers 2018**

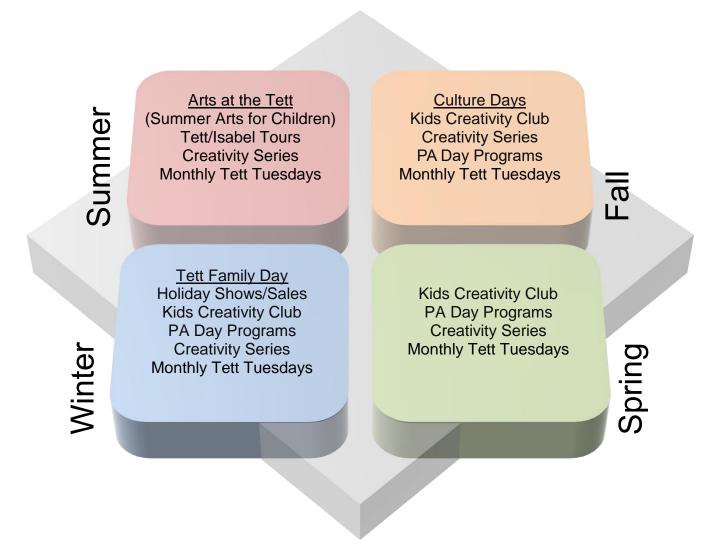
Service/Activity	Achievements	Participants
Collaborative	Building collaboration by supporting tenant	( 40)
Arts Hub	programming  Promoting topont events through the website	(pg. 13) (pg. 15)
Dublic access	Promoting tenant events through the website	(pg. 15)
Public access, information, and programming	Free joint tours of the Tett Centre and the Isabel Bader Centre in July and August	227 visitors
	Responding to general enquiries and keeping the Tett website information up to date; actively	Website page views = 129k
	promoting the Tett Centre Offering drop-in and/or accessible arts programming for the community	Approx. 6500
	Encouraging visitors to enjoy our public building supported by new way-finding in the building	Avg. 300 ppl/day
Events	Tett-Led Events	
	Culture Days' Celebration – Full Building	1200
	Family Day Open House – Full Building Tett Tuesday Community Exhibition	1400 300
	Tett-Supported Events Offsite	300
	City of Kingston Tourism Week – Memorial Hall	150
Camps and PA	Tett-Led Camps and PA Days	
Day Programs	Arts at the Tett Summer Arts Program w	
	KHWS, KPG, KLMC, JM and resident artists	40
	PA Day programming (6 days)	124
Programs and	Tett-Led and/or Supported	
Workshops	Kids Creativity Club	3400
	Creativity Series Programs	1060
Rentals	Malting Tower, Rehearsal Hall, Activity Room, Tett Gallery (Rental Statistics page 6)	199 rentals
	Tett-Supported Rentals (Kingston Youth Choir, Canada Learning Code – Kingston Chapter)	34 rentals
	Tett-Sponsored Rentals (eg. Subsidized rent for 4 months for the B.A.G. Project)	18 rentals

### **User Feedback: We listened!**

In 2018, the Tett Centre received positive verbal and written feedback from visitors, tenants, and renters in a variety of ways. Our Google Business rating was 4.8/5 overall and we had a 5-star rating with Trip Advisor.

We conducted an in-depth community survey in April 2018, asking users to provide feedback on areas related to our own programming. In July, we implemented changes to existing programming based on survey results, and we added new and unique programming to compliment the activities of our resident arts organizations and artists. Feedback from our stakeholders is valuable as we continue to strive to be a welcoming destination where the community can come together to explore, create, and be inspired.

## **Tett Programming Overview, by Season**



"As a catering company, we have had the ability to go to a variety of different venues, and we have had the opportunity to cater many events at the Tett Centre.

The events that we have catered there have all been fantastic and the employees there were always willing to help. It is an amazing space that captures both the modern world of today as well as the history of this city."

# **Tenant Statistics for 2018**

Organization	Members	Events	Highlights
Kingston School of Dance	Over 300 Members Thousands attending events	<ul> <li>Multi-discipline classes at Sydenham Public School and Leahurst College</li> <li>Culture Days and Arts Expo</li> <li>Performances at Rideaucrest Home.</li> <li>Dance companies brought in for master- classes</li> </ul>	<ul> <li>Received grant from the Davies Foundation to fund choreography</li> <li>63 classes weekly</li> <li>Year-end show at the Grand Theatre for 2 full performances</li> </ul>
Modern Fuel Artist-Run Centre	86 Members	<ul> <li>Culture Days and Family Day participant</li> <li>12 Exhibitions</li> <li>Artist-talk and potluck with Amy Wong</li> <li>Launched 2 new editions of Syphon, an arts and culture publication</li> <li>RE:MEMBER show and sale featured 22 artists</li> </ul>	<ul> <li>Celebrated 10<sup>th</sup>         Birthday of Syphon</li> <li>New Artistic         Director Henry         Heng Lu</li> <li>New Operations         Director Anne-         Sophie Grenier</li> <li>Emebet Belete's         work featured in the         Whig Standard</li> </ul>
Kingston Handloom Weavers and Spinners	124 members, from Senior to Junior	<ul> <li>Participated in Tett Family Day, Culture Days, and Tett Tours</li> <li>Capital Days, Bellevue House, City of Kingston Sheep Dog Trials</li> <li>Weekly Open Studio</li> </ul>	<ul> <li>525+ visitors at Fall Sale in the Rehearsal Hall</li> <li>21 Workshops including 8 beginner workshops</li> <li>Celebrated 70<sup>th</sup> Birthday!</li> <li>Purchased new spinning and weaving equipment</li> </ul>
Kingston Potters' Guild	Over 84 Members (including 48 Studio Members) 179 classes registrations	<ul> <li>Culture Days and Tett Family Day participant with over 200 visitors</li> <li>Continued annual creation and donation of bowls for Martha's Table.</li> <li>Classes in 3 seasons</li> <li>Added an introductory class due to its popularity</li> <li>Partnered with the Arts at the Tett Summer Program</li> </ul>	<ul> <li>Spring and Winter Sales were well- attended</li> <li>Hosted 3 workshops open to the public</li> </ul>

Organization	Members	Events	Highlights
Kingston Lapidary & Mineral Club	608 Members	<ul> <li>Partnered with the Tett for the Arts at the Tett Summer Program</li> <li>Participated in Culture Days, Tett Family Day, Tett Tours</li> <li>Added 2 new intermediate silversmithing classes</li> <li>Provide tour for Ottawa Lapidary Club</li> </ul>	<ul> <li>Metal Rocks Show in Rehearsal Hall with 1200 visitors</li> <li>GEMSTORM at Cataraqui Arena (first time) with 2300 visitors</li> <li>New Website www.mineralclub.ca</li> </ul>
Kingston Arts Council	300+ participants	<ul> <li>Grant Program (the City of Kingston Arts Fund) supported 11 organizations and 14 projects totaling \$575,000 in funding for the community</li> <li>4 workshops: Grant Writing, Starting a Creative Business, Youth Arts Ambassador Program, Creating a Collective Action Plan</li> </ul>	<ul> <li>Coordinated the 2<sup>nd</sup>         Annual Mayor's         Arts Awards,         created video         profile of award         recipients</li> <li>Created an         Organizational         Audit Tool to         complete 2018         program "Arts and         Equity Project"</li> </ul>
Joe's M.I.L.L.	800 clients 200+ instruments lent to students for music programs 1000+ instruments	<ul> <li>Partnered with the Tett for the Arts at the Tett Summer Program, Tett Tours, Family Day and Culture Days</li> <li>Provided instruments to Sistema Kingston, making the violin family of instruments accessible to children</li> <li>Multiple Instrument Petting Zoos</li> </ul>	<ul> <li>11<sup>th</sup> Annual         Homegrown Festival         with over 135 acts         across 14 venues</li> <li>Donation of over         \$1000 in instruments         to other cities for the         same wonderful         service that Joe's         M.I.L.L. provides!</li> </ul>
Theatre Kingston	4667 Members	<ul> <li>2065 tickets sold for the Storefront Fringe Festival</li> <li>759 audience members for Butcher</li> <li>662 audience members for for What a Wife Outta Know</li> <li>Introduced special events held at the Tett Centre: eg. A Christmas Carol and Cabaret of Wanton Words with Selina Charelli</li> </ul>	<ul> <li>\$20,650 was         returned to artists         involved in the         Storefront Fringe         Festival, 3 students         were hired, and two         interns were hosted</li> <li>New Artistic Director         Rosemary Doyle</li> </ul>

#### Social Media

In 2018, we continued to share event and programming news through effective marketing strategies. We have found that by using social media as our prime marketing tool, our followers and subscribers to our newsletter(s) can learn about workshops, seminars, and performances coordinated by the Tett Centre, our resident arts organizations, artists, and rental clients.

Using Eventbrite as our primary means of promoting our programming (in addition to our other social media platforms and posters) has proved to be the most impactful change. The community is learning to search in Eventbrite for upcoming events happening within the building. We have encouraged many of our regular renters/programming providers to do the same.

Social Media		2018	2017	2016
	Facebook Followers	4422	3,940	3,374
	Twitter Followers	1770	1,533	1,200
	Newsletter Subscribers	1923	1,534	1,101
	Instagram Followers	1601	1,036	232
Website				
www.tettcentre.org	Page views Users Events views	129,751 29,759 46,792	119,707 31,768 46,830	117,926 31,972 41,358





"The Tett Centre is a gem."

"Yet again, the space was perfect! This year's #GLCCode day had 20 students and their parents. Girls coded their hearts out and made fun games.

Thank you for the continued support"

#### SUSTAINABILITY

## **2018 Financial Summary**

The Tett Centre had another solid financial year in 2018. The corporation remains debt-free and managed to post an operating surplus for the fourth straight year, despite an anticipated drop in revenue.

In operational terms, 2018 Revenue was down \$62,642 (-12.7%, year-on-year), primarily due to the end of a one-year, provincial grant in 2017 to fund the Kaboom after-school arts program for teens (-\$37,500) and to lower rental revenue (-\$22,859) which was partly a consequence of an increase in arts-focused discounts.

2018 Expenditures decreased by \$7,836, a 1.9% year-on-year drop. Expenses were lower for programming (-\$23,607) and office + miscellaneous (-\$5,110), which more than offset the higher costs for services, repairs and maintenance (+\$16,656) and salaries and benefits (+\$7,197).

**Statement of Operations** 

REVENUE (2018, audited)		EXPENDITURES (2018, audited)				
Rental Revenue	\$ 257,899	Salaries and Benefits	\$	145,780		
Revenue from Programming	\$ 21,228	Services, Maintenance, Repairs	\$	101,163		
Contributions, Municipal	\$ 123,000	Capital Contribution and Rent	\$	28,422		
Trillium Grants, Provincial	\$ 0	All Programming and Events	\$	25,672		
Other Contributions/Grants	\$ 16,835	Advertising and Promotion	\$	6,295		
Donations	\$ 6,923	Utilities, IT and Telephone	\$	66,181		
Sponsorship Revenue	\$ 0	Office + Miscellaneous	\$	13,772		
Other Revenue incl Interest	\$ 5,247	Amortization	\$	13,880		
Total Revenue	\$ 431,132	Total Expenditures	\$	401,165		

2018 Cash Flow was healthy, principally due to the operating surplus, combined with a reduction in accounts receivable and an increase in accounts payable and accrued liabilities. Cash and cash equivalents increased for the fourth consecutive year, to \$222,221. Over the year, the Board also approved transfers of \$13,488 from general funds to capital reserve, bringing the reserve to \$23,776, not far below our start-of-year target of \$25,000.

#### **Statement of Cash Flows**

SUMMARY		2018		2017		2016		2015
TOTAL REVENUE	\$	431,132	\$	493,774	\$	457,460	\$	435,186
TOTAL EXPENSES	\$	401,165	\$	409,001	\$	413,227	\$	407,564
OPERATING SURPLUS	\$	29,967	\$	84,773	\$	44,233	\$	27,622
+ amortization adjustments	\$	8,647	\$	9,385	\$	10,127	\$	6,377
+ change, non-cash working capital	\$	34,370	(\$	35,305)	\$	12,710	\$	23,475
+ cash flow, investing activities	(\$	2,257)	(\$	445)	(\$	7,841)	(\$	121,021)
+ cash flow, financing activities	\$	0	\$	0	(\$	24,000)	\$	81,887
Increase in Cash and Equivalents	\$	70,727	\$	58,408	\$	35,229	\$	18,340
Cash and Equivalents, start of year	\$	151,494	\$	93,086	\$	57,857	\$	39,517
Cash and Equivalents, year-end	\$	222,221	\$	151,494	\$	93,086	\$	57,857

In 2018, Assets increased by \$43,550 to \$302,629 (+16.8%) and Liabilities increased by \$13,583 to \$89,873 (+17.8%). Consequently, Net Assets increased by \$29,967 to \$212,756 (+16.4%). Net Assets comprised of general assets (\$149,839), capital assets (\$39,141) and capital reserve (\$23,776).

### **Financial Support from Government**

Through the Department of Cultural Services, the City of Kingston provided the Tett Centre with \$123,000 in Municipal financial support in 2018, including \$35,000 that was earmarked for regular repair & maintenance in accordance with the Facility Level Service Agreement (Schedule D of the Master Lease between the City and the Tett Centre) and \$18,600 that was placed in a capital reserve to be used by the City for future improvement and maintenance of the J.K. Tett Centre. The remaining \$69,400 of the Municipal Contribution was used by the Tett Centre to help support full-time staff in meeting the goals of the organization and fulfilling the needs of community engagement and the arts hub. It is important to note that the financial support from the City effectively constituted about 27% of total Tett Centre revenue (vs. 24% in 2017), and that none of this City support was used by the Tett Centre for the investment to fit out the café.

Provincial government funding for the TCCL (\$2,615) was provided through a subsidy to KEYS Job Centre, to support a part-time, temporary staff position (facility assistant). Through the Canada Summer Jobs program, the Federal government provided \$6,720 to the Tett Centre to substantially support two summer student positions in the fields of marketing, tourism and arts programming.

Lastly, a \$7,500 grant, through the Federal MITACS program, supported an oral history community heritage project at the Tett Centre, which was coordinated by Queen`s University. Panels, both beautiful and informative, honouring the story of the Tett Centre, will be installed in a prominent location for the public to enjoy Q3 of 2019.

#### **Forward Guidance**

The Tett Board of Directors has approved a balanced operating budget for 2019. Base Rent and Additional Rent for not-for-profit subtenant organizations will rise by only 2.0% and 0.7% respectively, but the budget nevertheless provides for transfers of approximately \$14,200 to the capital reserve. An operating stabilization reserve will also be established in 2019, in accordance with a recommendation from KPMG.

2019 revenues are projected to increase by 3% from 2018 levels, whereas expenses are projected to increase by nearly 9%, led by rising utilities costs and an increase in staffing to handle to additional workload as the Tett Centre gets ever busier.

The Tett Centre is targeting an accumulated capital reserve of \$37,500 by 2019 year-end, as the Tett Centre is responsible for the repair and future replacement of substantial capital assets at the Tett, including those owned by the City of Kingston.

A fundraising campaign is planned for Q3 of 2019 to help support community programming, local artists and public events at the Tett.





#### **Contact Information**

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Facebook: @TettKingston
Twitter: @TettCentre

For information about our arts programming, our tenants, and upcoming events, please visit: www.tettcentre.org

Subscribe to our monthly newsletter!

### Who's at The Tett?

